In 2015, ITEN Mock Angel graduates make up 70% of the Missouri Technology Corporation portfolio of tech/IT investments.

ITEN holds its Mock Angel investment sessions twice a month at the Helix Center in Creve Coeur.

In 2015, ITEN’s 2nd Thursday networking event at Venture Cafe averaged 434 attendees each month.

In 2015, ITEN partnered with CRT to source mentors and potential entrepreneurs for the SquareOne business idea bootcamp.

In 2015, ITEN partners with Arch Grants to provide its tech companies with access to our mentors and programs.

Business Model Validation Program is designed for pre-revenue (concept stage or prototype stage) ventures and ventures that may be producing revenue but face encumbered challenges to their basic business model. Using the Business Model Canvas, the program focuses on the primary elements that need to be present in order for a successful business to be possible. Without a deep and clear understanding of these basic elements, it’s very difficult to realize success with your new technology venture.

The Entrepreneur in Residence Program (EIR) addresses the needs of the most promising and compelling early-stage startups that can best benefit from a focused, hands-on, strategic advisor to achieve rapid acceleration. Ideal candidate companies for the EIR program have a viable business model within a large market and have a capable management team. The EIR program is available free of charge to ITEN ventures that are selected.

Mock Angels Program is an intensive program to prepare ventures for serious investor consideration. It is very difficult to overcome an inauspicious first impression. For that reason, ITEN highly recommends that all ventures go through the Mock Angel Program before approaching potential investors. Many ventures have made points as a result of initial feedback from the Mock Angel mentor, leading directly to more and faster success and follow-on investments. In addition to the pitch preparation, our due diligence committee reviews all documents typically required by a sophisticated investor, so upon graduation companies are prepared in both areas of the fundraising process.

Corporate Engagement Program Our newest program is designed to bring together tech startup ventures and regional corporations in innovative ways to help both overcome barriers to rapid growth. CEP can provide introductions to potential new clients and the opportunity of learning specifically what larger corporations are interested in and challenging, through direct contact with their key decision makers. ITEN works with the corporate partners to select the ventures with the technologies and solutions that are of most interest and potential benefit to the partner or the partner’s customers. Once the connection is made and further interactions are underway between the corporate partner and participating startup, ITEN steps out of the conversation but requires periodic progress updates from partners.

STLTECHJOBS.ORG is a one-stop shop for St. Louis tech talent. When launched in 2016, it will be a place for St. Louis startups to post all open positions, corporations to post tech positions, and job seekers to post resumes. It will also be a resource for professional career advice and coaching, and what’s trending in the tech career field.

This map highlights the interconnected system of organizations that supports tech startups in St. Louis. See back for ongoing meetings and events.

In 2015, ITEN Mock Angel investment sessions twice a month in St. Louis. See back for ongoing meetings and events.

In 2015, ITEN launched its Corporate Engagement Program (CEP) with initial founding corporate partner Daugheny Business Solutions, Enterprise Holdings, Monsanto, and Reinsurance Group of America.

Over 80% of ITEN Mock Angel Graduates have successfully raised outside capital totaling over $1.5B in outside investment.

Numerous companies from CI’s and other accelerators’ portfolios take advantage of ITEN programming and mentors.

In 2015, ITEN Mock Angel Program has been approached by a need identified during an ITEN Mock Angel session in 2010. Numerous companies from CI’s and other accelerators’ portfolios take advantage of ITEN programming and mentors.

ITEN Mock Angel session in 2010.

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